

Budget Work Sessions May 8 – 10, 2017

Budget Session 1, May 8, 2017

- General Fund Revenue Overview
 - Property tax review
 - State Shared Revenue
 - Charges for services
 - Other revenue
- General Fund Expenditures Overview
 - Salaries and fringes
 - Contractual services
 - Capital outlay
- General Fund Fund Balance

Budget Session 1, May 8, 2017

- City Council 101
- City Manager 172
- City Attorney 210
- City Hall 265
- Public Safety
 - Public safety administration 302
 - Dispatch 306
 - Animal control 307
 - Public safety officers 310
- Community Promotion 284
- Library 738
- Communications 750
- Information Technology 755
- DDA Fund 814
- Capital Project Funds

Multi Year Budgeting

Advantages

- Improved financial management
- Improved long-range and strategic planning
- Linking operating and capital activities, and planning is beneficial to maintain reserve funds.
- Rolling multi-year budget evolves year-round
- Helps to avoid a last minute discovery of a financial crisis.

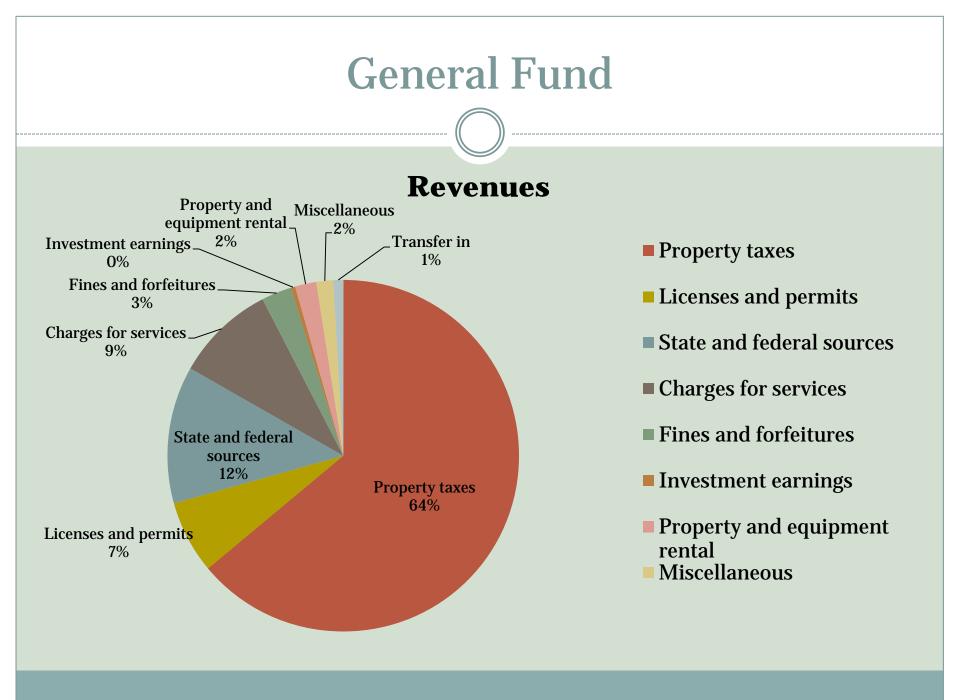
Challenges

- Unstable local economy difficulties in forecasting revenues and expenditures
- Projecting revenues and expenditures may be difficult for some departments.

The Michigan Uniform Budget Act, (PA 2 of 1968) still requires an annual budget be approved each year.

General Fund – Fund Balance

- Fiscal Year 2019 assumptions:
 - Taxable value increase of 3% to yield an overall tax revenue increase of 1.1%
 - State Shared Revenue increase of 0%
 - 1% salary increase
 - 8% health care increase (active and retiree)
 - o 10% increase in MERS pension costs
 - **o** 6% increase in Public Safety pension costs
 - Increase in CIP requests of \$62,000
 - Increase in CERP requests of \$840,000 (\$950,000 fire truck)



Property Taxes – Proposal A

Historical Inflation Rates

Tax Rate	Inflation Rate
1995	2.6%
1996	2.8%
1997	2.8%
1998	2.7%
1999	1.6%
2000	1.9%
2001	3.2%
2002	3.2%
2003	1.5%
2004	2.3%
2005	2.3%
2006	3.3%
2007	3.7%
2008	2.3%
2009	4.4%
2010	0.997%
2011	1.7%
2012	2.7%
2013	2.4%
2014	1.6%
2015	1.6%
2016	0.3%
2017	0.9%

Prop A limited the growth in taxable value to the lesser of 5% or the rate of inflation.

Example:Tax year 2016 taxable value\$75,000Inflation rate0.9%Tax year 2017 taxable value\$75,675



Property Taxes – Headlee Rollback

Fiscal Year	Operating	Public Safety	Sanitation	Reduction Factor
2008	6.3101	1.8927	1.8927	
2009	6.3101	1.8927	1.8927	1.0000
2010	6.3101	1.8927	1.8927	1.0000
2011	6.3101	1.8927	1.8927	1.0000
2012	6.3101	1.8927	1.8927	1.0000
2013	6.3101	1.8927	1.8927	1.0000
2014*	9.3101	1.8927	1.8927	1.0000
2015	9.2831	1.8872	1.8872	0.9971
2016	9.1456	1.8592	1.8592	0.9852
2017	8.9818	1.8259	1.8259	0.9821
2018	8.7590	1.7806	1.7806	0.9752

Reduces millage when annual growth on existing property is greater than the rate of inflation

* Operating plus additional voted 3 mills

Max operating levy per charter: 10 mills Max public safety levy per charter: 3 mills Max sanitation levy per public act: <u>3 mills</u> Total max allowed: 16 mills Total max reduced to: <u>12.3202</u> **Loss of mills: 3.6798 Loss of revenue: \$1,969,000**

Property Taxes – FY 2018 Levy

Tax Rates per \$1,000 Taxable Assessed Value							
General Fund Purpose:	Tax Rate 2016-17	Tax Rate 2017-18	Estimated Levy 2017-18*				
City Operating	6.0876	5.9366	\$	3,133,339			
City Operating - Voter Approved	2.8942	2.8224		1,489,670			
Police & Fire Operating	1.8259	1.7806		939,807			
Community Promotion	0.0982	0.0933		49,236			
Public Act 345	2.5445	2.2684		1,195,549			
Total General Fund Levy	13.4504	12.9013	\$	6,807,601			
Special Revenue and Debt:							
Sanitation	1.8259	1.7806	\$	939,807			
11 Mile Road Debt	0.5452	0.4927		259,754			
Total Special Revenue/Debt Levy	2.3711	2.2733	\$	1,199,561			
Total	15.8215	15.1746	\$	8,007,161			

	Reduction			
	Factor			
2009	1.0000			
2010	1.0000			
2011	1.0000			
2012	1.0000			
2013	1.0000			
2014*	1.0000			
2015	0.9971			
2016	0.9852			
2017	0.9821			
2018	0.9752			

*Net of estimated TIF capture

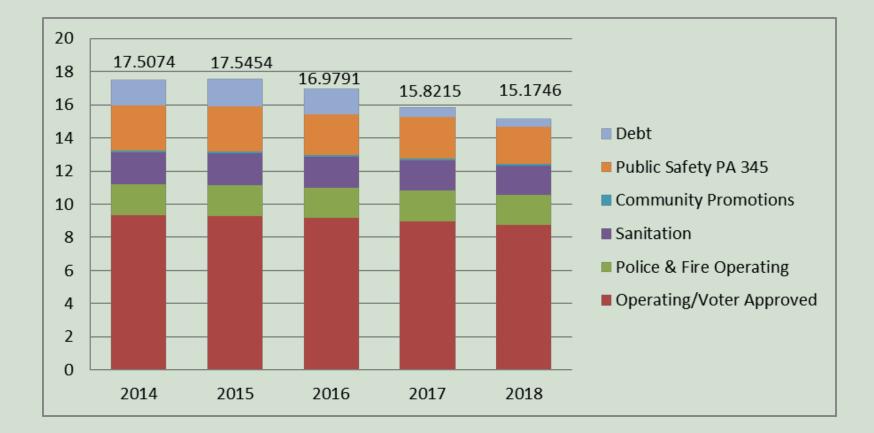
TV increased 5.25%, operating tax revenue increased 2.7% or \$150,000

Property Taxes - Neighbors

City	Population	Total City Millage Rate 2015	Property Taxes Paid on \$75,000 TV	Mill Generates (Approx):	
Novi	58,416	10.2000	765	\$ 3,200,000	
Auburn Hills	21,845	10.5602	792	\$ 1,600,000	
Birmingham	20,757	11.4943	862	\$ 2,000,000	
Beverly Hills	10,267	12.3821	929	\$ 500,000	
Ferndale	20,256	14.3528	1,076	\$ 500,000	
Berkley	14,970	15.8215	* 1,187	\$ 500,000	
Royal Oak	59,069	17.6796	1,326	\$ 2,400,000	
Huntington Woods	6,357	21.5741	1,618	\$ 300,000	
Madison Heights	30,267	23.9616	1,797	\$ 800,000	
Allen Park	27,566	25.5524	1,916	\$ 800,000	
Clawson	11,825	27.2585	2,044	\$ 300,000	
Oak Park	29,834	37.6060	2,820	\$ 400,000	

* 2016 Berkley Rate

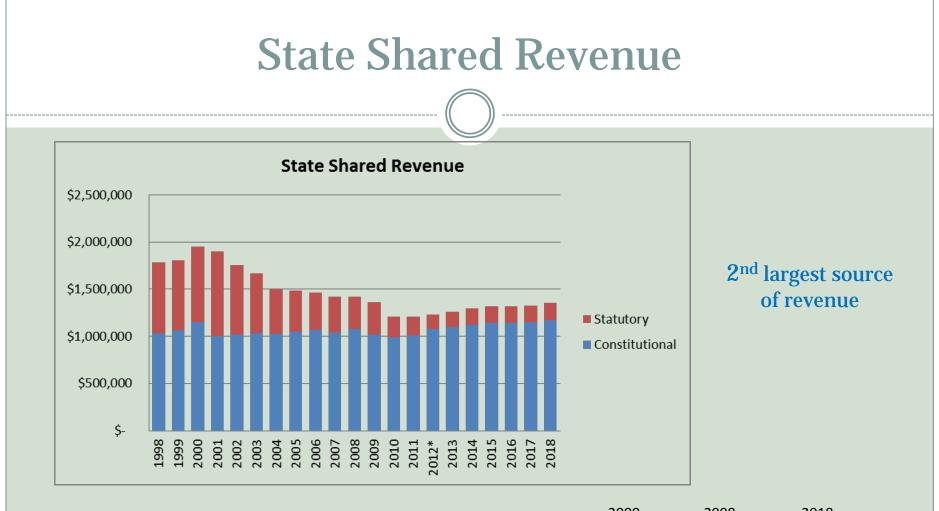
Property Taxes – Historical Tax Rates



Property Tax – Average Home Owner

Average Home Owners Tax Levy								
\$ 150,000 Average Home Value								
\$ 75,000 Average Home TV - 2016								
\$ 75,675 Average Home TV - 2017 (.9% Inflation Rate)								
Tax Rates per \$1,000	Taxable Asse	essed Value (T	V)					
	Tax Rate	Tax Rate	2016 Tax Levy	2017 Tax Levy				
General Fund Purpose:	2016-17	2017-18	(City Only)	(City Only)				
City Operating	6.0876	5.9366	\$ 457	\$ 449				
City Operating - Voter Approved	2.8942	2.8224	217	214				
Police & Fire Operating	1.8259	1.7806	137	135				
Community Promotion	0.0982	0.0933	7	7				
Public Act 345	2.5445	2.2684	191	172				
Sanitation	1.8259	1.7806	137	135				
11 Mile Road Debt	0.5452	0.4927	41	37				
Total	15.8215	15.1746	\$ 1,187	\$ 1,148				

Fiscal Year 2018 City tax levy savings: \$39



	2000		2008		2018		
Constitutional	\$	1,149,670	\$ 1,079,094	\$	1,175,319		
Statutory		800,693	342,783		175,461		
Total	\$	1,950,363	\$ 1,421,877	\$	1,350,780		

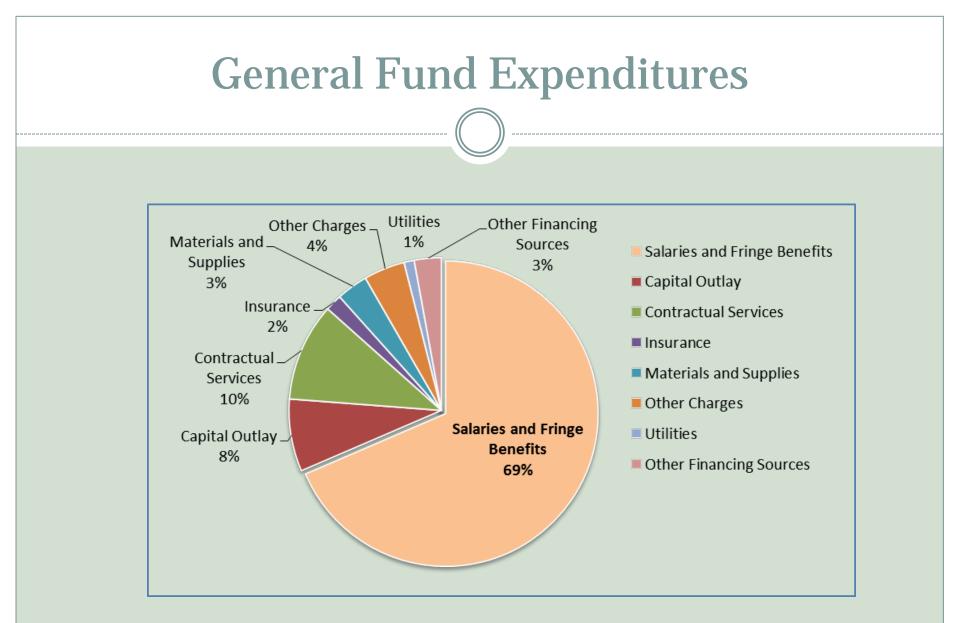
* Move from Statutory to EVIP then to CVTRS

Charges for Services

- Breath Test Fee
- Garbage Bags
- Library Services
- Internal Services Labor
 - To account for administrative department costs; i.e. City Manager, Treasury, Finance). Previously costs were included in wages and salaries in each fund.
- Dispatch Services \$39,300 decrease due to loss of Pleasant Ridge
- Animal Control Services
- Grass & Weed Cutting
- Gas Sales
- Cable Franchise Fees
- Public Safety Services

Other Revenue Highlights

- Licenses and Permits 12% increase
 - Increase in new builds: 26 2014 32 2015 46 2016
- Fines and Forfeitures decrease of 7% due to decrease in open cases from prior to July 1, 2015.
- Investment earnings
- Property and Equipment Rental
- Contributions and Donations
- **Miscellaneous** (Medicare Part D reimbursement, insurance reimbursement, sale of fixed assets, prisoner board reimbursement)
- Transfers In



Total expenditures = \$11,123,130

Salaries and Fringes

- \$7,623,602 FY 2018.
 - o \$244,333 or 3.2% greater than FY 2017
- Includes active salary and fringes as well as retiree health care costs
- All funds salary costs increased 4% due to negotiated contract increases and 1 new DPW staff
- Health care costs decreased 6% from the prior year
 Retirees moved to a Medicare Advantage BCBS plan 3/2017
- Required pension contributions increased
 - Public Safety 4% increase
 - MERS (MERIT and DPW) 12% increase

Salaries and Fringes

	Budgeted	Actual	Actual	Actual	Actual
Department	2017-18	2016-17	2015-16	2014-15	2013-14
FULL TIME Equivalent Positions					
City Manager	3.00	2.60	1.60	1.60	1.60
Communications	1.00	1.00	1.00	1.00	1.00
Information Technology	1.00	0.75	0.75	0.75	0.75
City Clerk/Elections	2.00	1.60	1.60	1.60	1.60
Finance	3.00	1.15	1.15	1.15	1.15
Treasury	1.00	1.05	1.05	1.05	1.05
Public Safety	34.00	34.00	33.00	32.00	30.00
Building	2.00	1.95	0.95	0.95	0.95
Public Works	12.00	1.55	1.54	1.56	1.52
Garage	1.00	0.60	0.56	0.49	0.49
Parks & Recreation	0	3.50	4.20	4.20	4.20
Public Safety Pension	0	0.15	0.15	0.15	0.15
Major Streets	0	2.30	2.30	2.33	2.36
Local Streets	0	1.89	1.99	2.02	2.06
Solid Waste	0	2.21	2.21	2.17	2.17
Recreation Youth/Senior	5.00	.55	0.50	0.50	0.50
Arena	0	.95	1.30	1.30	1.30
Library	4.00	3.95	2.95	2.95	2.95
Water/Sewer	1.00	7.22	7.17	7.19	7.17
Public Works – DDA	0	0.03	.34	0.04	0.03
44 th District Court – Berkley Division	0	0	0	6.00	6.00
Total Full Time Equivalent Positions	70	69	66	71	69

General Fund - Contractual Services

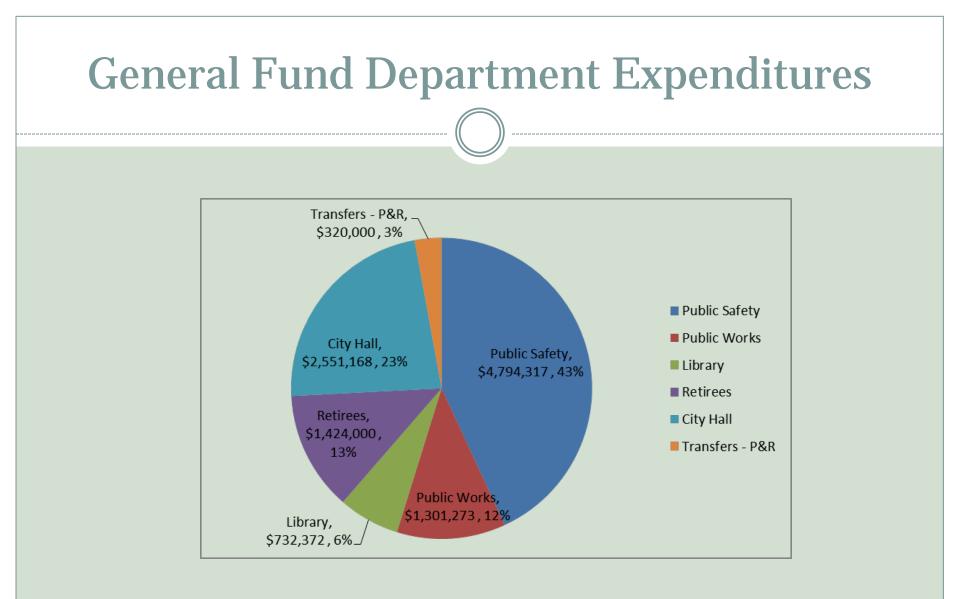
- \$1,154,750 FY 2018 (\$4,400 decrease from FY 17)
- Consultant Fees
- Audit Fees
- Legal Services
- Actuarial Services
- Inspections in Building Department
- Library Co-Op
- Assessing Services
- Wayfinding

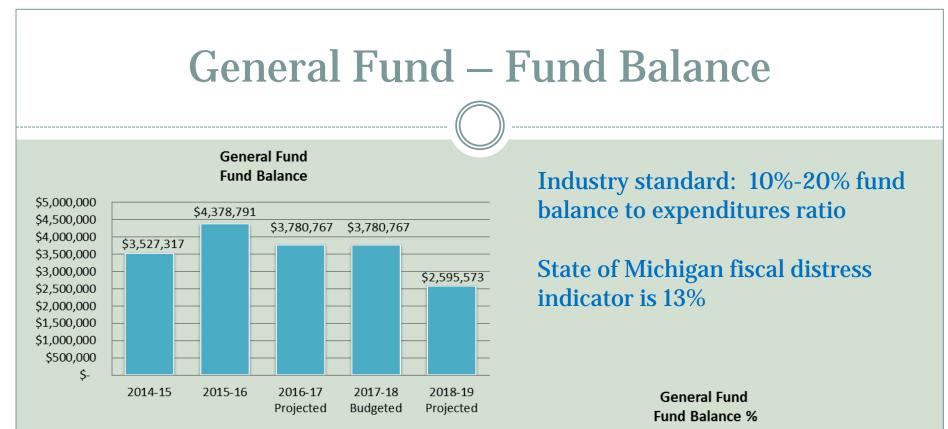
General Fund - Capital Outlay

- \$853,097 FY 2018
- Major Projects:
 - Three Police Vehicles \$112,000
 - In Car Computers Police Vehicles \$30,000
 - Public Safety Building Improvements \$20,000
 - **o DPW Equipment \$348,000**
 - × ³⁄₄ Ton Pickup 4 WD with Plow
 - × ³⁄₄ Ton Pickup
 - × Dump Truck w Plow

General Fund – Capital Outlay

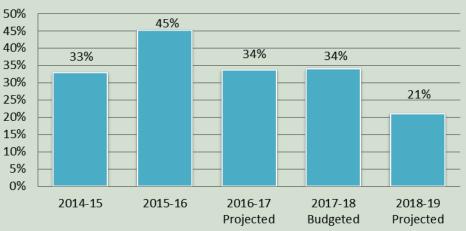
- \$1,768,303 FY 2019
- Major Projects:
 - Salt dome \$100,000
 - Firehall bay extension \$20,000
 - Fire ladder truck \$950,000
 - o 2 patrol cars \$74,000
 - Dump truck \$250,000
 - Animal control truck \$35,000
 - Portable truck hoist \$60,000





Level of fund balance necessary depends on:

- Risk Tolerance
- Known upcoming spending
- Size of community



General Fund

• Revenues

- Property taxes
- Licenses and permits
- State and federal revenue sources
- Charges for services
- Fines and forfeitures
- Investment earnings
- Property and equipment rental
- Miscellaneous

City Council, City Manager, City Attorney

- City Council (Dept 101) consistent with prior years
- City Manager (Dept 172)
 - Shift in salary and fringes 3 full time staff, 100% of time budgeted
 - Remaining expenditures consistent with prior years
- City Attorney (Dept 210)
 - Labor attorney \$50,000, union negotiations begin Jan 2018
 - City attorney
 - × Monthly retainage fee
 - × \$8,000 Brand trademark

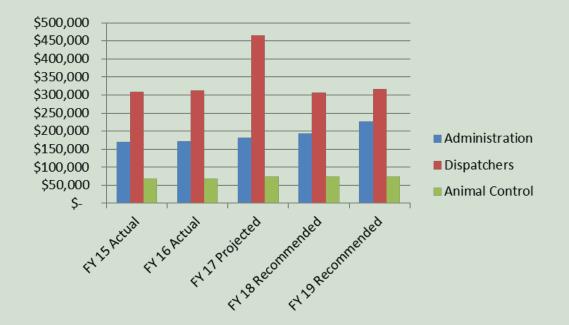
City Hall

- City Hall (Dept 265)
 - Contractual services \$100,000, architectural fees for city buildings
 - Wayfinding \$75,000
 - Liability insurance for City Hall moved 100% to dept vs spread across all City Hall departments (insurance costs in City Hall, Public Safety, Library, Parks & Rec, Public Works, and W&S
 - Loss expenses \$20,000, estimated deductibles
 - Cable franchise admin fees (\$32,000) moved to Communications Dept 750
 - Building maintenance \$23,000, estimate based on previous years
 - Office equipment rental \$10,000, postage machine and copier

Community Promotion

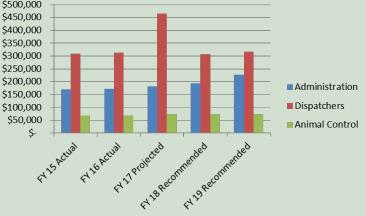
- Community Promotion (Dept 284)
 - City can levy up to \$50,000 for community promotion
- City-wide memberships -\$14,685 (i.e. Clinton River Watershed, MML, WA3, SEMCOG, NLC)
- Website hosting and updates \$5,700
- Contractual Services \$24,605, Cable production
- Berkley Buzz Magazine- \$16,000

- Public Safety Administration (Dept 302):
 - Slight increase over prior year
 - × Increase insurance costs
 - **×** FY 19 increase due to increased retirement costs

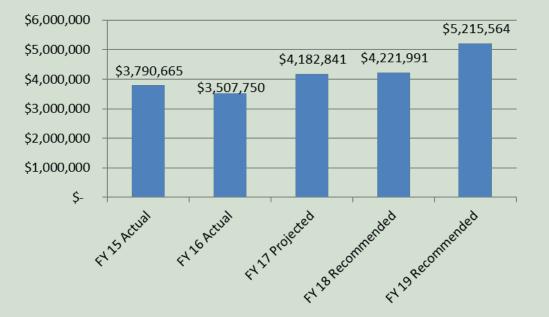


• Dispatch (Dept 306)

- Department decrease of \$159,500 or 34%
- Retirement savings MERS closed plan fixed rate
- Decrease in E-911 maintenance costs due to new 911 system put into service FY 2017 (no fees for first 5 years)
- Building improvements and 911 system new in FY 17. These costs are not in FY 18
- Animal Control (Dept 307)
 Consistent with prior years



Public Safety Operations Dept 310



• Public Safety Operations

- \$4,221,991 Total budget, increase of \$39,150 or 1% from PY
- o 1 Chief, 3 Lieutenants, 6 Sergeants, 18 PSO's
- \$49,000 or 10% increase in HDLO. Assumes 2 open Lieutenant positions will have family health care plans
- \$55,000 or 8% increase in retirement costs. In FY 17, part of the retirement costs were charged to Police Admin. Costs are properly account for in PSO Dept
- Office supplies and stationary accounts were combined into one account (728-000 and 729-000)

- Public Safety Operations (continued)
 - Vehicle and fire truck maintenance higher than FY 15 and Fy 16 actuals due to aging vehicles and expected higher maintenance issues.
 - Building Improvements
 - × \$3,000 2nd floor conference room security door
 - × \$20,200 Public Safety building improvements
 - Vehicles
 - × \$83,000 2 Ford Utility Vehicles
 - × \$29,500 1 Administrative Vehicle
 - o \$30,000 Car computers replacement
 - FY 2019 Fire Truck \$950,000

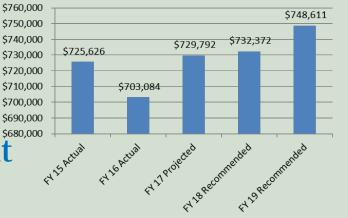
Public Safety Retirement Fund

• Revenues

- Property taxes \$743,054 or 43%
- Investment Earnings \$1,000,000 or 57%
- Expenses
 - Salary and fringes \$1,772,636
 - × 47 retirees
 - Contractual services \$187,245
 - × Investment advisors
 - × Investment managers
 - × Audit services
 - × Annual actuarial valuation

Library

- Library (Dept 738)
- Dept Expenditures \$732,372
- Salary and fringes –
 savings in MERS closed retirement
 plan
- Building improvements
 - Replace stacking chairs and tables \$16,000
 - Replace carpet in meeting room \$6,000



Communications

- Communications (Dept 750)
 - \$118,004 Total dept budget, increase of \$10,500 or 10% over FY 17
 - Increase due to moving Cable Franchise Admin Fee from City Hall Dept to Communications - \$24,000
 - × \$4,000 Camera Upgrade in Council Chambers
 - **×** MERS retirement fund savings



Note FY 16, City underwent a fiber optic project

Information Technology

• IT (Dept 755)

- \$187,437 Total Dept Budget
- New philosophy for IT in FY 18; an item was to be budgeted in IT if the IT administrator was responsible for the ordering and installation of the software/hardware being purchased
- Office equipment \$70,000
 Tablets for council \$8,000
 Tablets for directors \$12,000
 New phone system \$50,000



Information Technology

- IT (continued)
- Computer Software \$26,200
 - Microsoft licensing \$15,000
 - o Anti virus renewal \$2,100
 - Backup software renewal \$2,000
 - Fiberlink Ipad management annual \$5,500

MERS, PSO Retirees, and Transfers Out

- Benefits MERS Retirees (Dept 954)
 - HDLO savings due to Medicare Advantage plan effective 3/2017
 - MERIT closed plan fixed cost.
- PSO Pension System (Dept 955)
- No planned OPEB contributions in FY 18 or 19
- Transfers Out
 - Recreation Revolving Fund

Downtown Development Authority (DDA)

- Combined Fund 814 (DDA) and 815 (DDA-TIF)
 Fund 814 DDA
 - **× Previously:**
 - Accounted for 2 mill levy of DDA District
 - Accounted for administrative costs, special events, and street maintenance
 - Fund 815 DDA TIF
 - **× Previously:**
 - Accounted for DDA capture
 - Accounted for capital projects

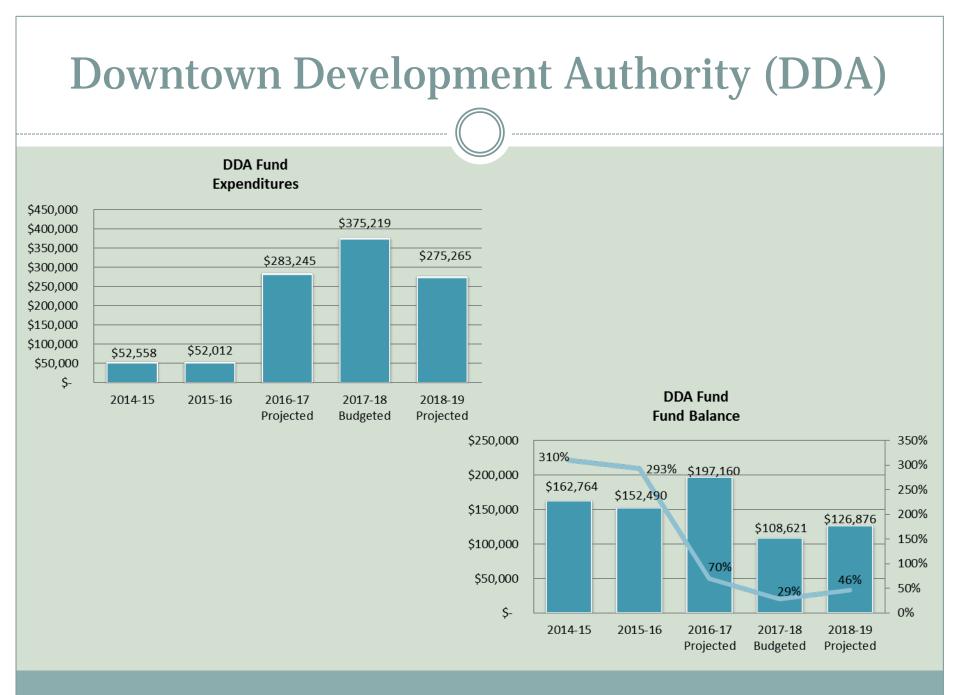
Downtown Development Authority (DDA)

• Revenue

- o Tax Revenues, 2 mills, \$39,735 or 13.9%
- Property tax capture, \$193,756 or 67.5%
- State Reimbursement PPT, \$31,160 or 10.9%
- Contributions/Donations, \$20,000 or 7.0%

• Expenditures

- Placemaking Programing/Public Art \$15,000
- o Design Guideline \$50,000
- Facade Grant Incentive Program \$20,000
- Streetscape Improvements \$60,000
- Wayfinding \$40,000



Capital Project Funds

Court Building Fund

• \$100,000 transfer out to General Fund - architectural costs

Sidewalk Fund

- Account for special assessment levies
- Construction costs related to City-wide sidewalk program
 - × Engineering costs charged to Major/Local Streets